

**Lavender Law  
Workshop Proposal**

**(Submitted by: C. Elaine Arabatzis, Diversity/Pro Bono Counsel – Dickstein Shapiro)**

**LEVERAGING TO YOUR PROFESSIONAL  
ADVANTAGE THROUGH DIVERSITY**

(Audience Skill Level – Introductory)

**Panelists:**

- C. Elaine Arabatzis, Diversity/Pro Bono Counsel – Dickstein Shapiro
- James D. Nguyen, Partner – Foley & Lardner
- Marla Butler, Partner – Robins, Kaplan, Miller & Ciresi
- Jeff Becherer, Associate – Dickstein Shapiro

**Introduction:**

How to distinguish oneself through diversity

**I. So I'm Diverse, So What?**

- Legal employers are focused on increasing diversity in the profession
- Clients demand it
- Diverse attorneys are uniquely positioned to distinguish themselves and leverage for professional advancement opportunities

**II. How Can I [Use My Diversity to] Advance My Professional Agenda?**

- Establish internal and external networks
- Self-promotion
- Pro bono
- Act as liaison to external diversity organizations
- Increase your organization's visibility in the community through your visibility

- Create your own buzz – impress everyone favorably – positive breeds positive

III. Panelists Experiences

IV. Q&A